



VIRGINIA HIGHLANDS FESTIVAL™ / ABINGDON, VIRGINIA

# Antiques Market

## New Dealer Application Form

### The Festival

The first Virginia Highlands Festival was organized in 1948 by Robert Porterfield, founder of the famed Barter Theatre (State Theatre of Virginia). The purpose of the Festival is to preserve and celebrate the cultural heritage of the area. Over the years it has grown in size and quality, offering 16 days of concerts, lectures, tours, workshops and exhibits in history, music, textiles, art, photography, handicrafts, dance and nature. Special events are planned just for children. A kitchen tour, Shriners parade, 10K road race, antique car show, hot air balloon rally, and a food fair featuring some of the finest

foods in the area are just some of the special events.

The Virginia Highlands Festival is attended by over 200,000 people each year and is frequently named one of the top 100 Tourist Attractions by the American Bus Association and one of the top 20 events by the Southeast Tourism Society. Abingdon, strategically located in the middle of the Eastern US Interstate transportation network, is 40 minutes from the Tri-Cities Airport, 3 hours by car from Charlotte, N. C., 6 hours from Washington, DC., Atlanta, Ga., and Nashville, Tenn.



### Eligibility

All dealers must be 18 years of age or older to exhibit and be registered with a state retail license.

### Booths and Fees

All booths are 15 feet by 15 feet. The cost per booth is \$550.00. Tables may be rented at a cost of \$20.00 each. Additional information will be provided if selected to exhibit.

### Notification of Show Acceptance

Notification of acceptance to the Virginia Highlands Festival Antiques Market will be mailed on or before April 15 or as soon as feasible. Additional regulations and a contract will be mailed at that time along with set-up information.

### Housing

The Abingdon area is home of the Martha Washington Inn, a National Historic Trust Hotel Property, many fine B&B's, family-owned and national motels, and campgrounds. All are convenient to the Festival.

### Antiques Market

The Antiques Market is located on the campus of the Virginia Highlands Community College adjacent to I-81 at Exit 14 and has ample parking. Free shuttle bus service on the 1/2 hour connects the Market to all other Festival activities and the Historic District.

Among exhibiting dealers specialties are regional 19th century furniture, English & Irish pine, Victorian & Arts and Crafts period pieces, Oriental, English & European Porcelains, sterling flatware & estate silver, quilts & linens, estate jewelry, collectibles & vintage clothing, paintings, rugs, Southern Decorative Arts and much more.

Collectors, dealers and aficionados travel from across the Southeastern United States to attend the 16 day Market held annually from late July to mid August.





## The Rules

1. All exhibits shall be limited to antiques and/or collectibles in good quality and repair and clearly priced. No reproductions, new merchandise, or new jewelry will be allowed. No guns will be allowed on the premises of the Virginia Highlands Community College or within the confines of the Virginia Highlands Festival Antiques Market grounds. During the Festival, your booth will be reviewed by the Antiques Committee and a photographic record will be made. If the merchandise exhibited does not comply with the rule stated above, the dealer will be asked to leave the Festival. No refunds will be given. Decision of the Antiques Committee will be final.

2. Booth spaces are non-transferable. No dealer will be allowed to exhibit without first having been selected by the Antiques Committee and having paid all deposits and/or fees.

3. Displays must fit into the designated spaces without infringing upon neighboring spaces. All booths are carefully laid out by Antiques Committee members and/or their designated representative. Any disputes arising over boundaries will be settled by the Antiques Committee or its designated representative whose decision will be final. Displays may not extend beyond tents.

4. Antiques Market Dealers must commit to the entire 16 day show. All booths must remain open the specified hours of the Festival. Dealers or their authorized representative must be in attendance at all times. No invitees, guests, or clients will be allowed on site during set-up. Tear-down on final day will not begin until all tents are cleared.

5. 300 watts of electricity is provided per booth.

6. All dealers must keep and leave their assigned area clean and free of refuse and in otherwise good condition. Any damage caused to the tents, site (including fencing and gates), equipment or adjoining property shall be paid for by the dealer causing the damage as determined by the Antiques Committee and/or its designated representative.

7. All sales must be conducted between the dealer and the purchaser. Dealers are responsible for collecting and paying Virginia Sales Tax of 5% on all sales made during the Festival.

8. The Virginia Highlands Festival Antiques Market reserves the right to reject any applicant.

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Return Immediately to: Antiques Market

Virginia Highlands Festival  
P.O. Box 801  
Abingdon, VA 24212-0801

**PLEASE INCLUDE AT LEAST 5 PHOTOS**

Do not send money until you're notified  
of your acceptance.

Name: ----- Business Name: -----

Address: -----

Telephone No.: ----- Email Address: -----

My Va. Retail Sales Tax Number is: -----

☐ I do not have a Va. Retail Sales Tax Number. I am registered in: -----

In 15 words or less, please describe the type of antiques/collectibles you will be exhibiting: -----

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You must also include 5 photographs of the antiques/collectibles that you most likely will bring. This information will be used to verify suitability of the merchandise and for placement in the show.

Please list three (3) show references including promoter's name, address, and telephone number:

Ref. 1 -----

Ref. 2 -----

Ref. 3 -----

I am willing to be put on the waiting list: ☐ Yes ☐ No